

Mindful of their obligation under Article 15(7) of the Tobacco Products Directive (TPD) to provide economic operators with the necessary equipment to read and transmit the data to the repositories system, British American Tobacco (BAT), Imperial Brands (IB), Japan Tobacco International (JTI) and Philip Morris International (PMI) engaged the services of an independent consulting company (consultant) to conduct a survey of the market and identify which companies can be suitable hardware and software solution providers for economic operators. While the consultant reached out to several companies and received several responses only two companies, Honeywell (<https://tpd.movilizer.com/>) and Inexto (<https://tpd.inextend.com/>), provided the details of their offerings that they declare as meeting the requirements of the TPD and the Implementing Acts issued by the European Commission.

Following this market analysis the Participating Manufacturers have based the reference cost for a hardware and software solution on the Honeywell offering. Accordingly the participating manufacturers will reimburse Economic Operators up to the amount calculated in the portal, which is calculated by reference to the Honeywell offering.

Please be aware that the foregoing does not constitute an exhaustive list of available suppliers or equipment and is based only on the suppliers who responded to the consultant as of 19.10.18. We remind Economic Operators that they are free to select any supplier or equipment of their own choosing. However, **only the reference cost will be used to calculate their reimbursement amount** and no additional funds will be provided by SGS.